

# The Case for Amundi Pioneer Institutional Asset Management

*Amundi Pioneer's institutional business is rooted in the firm's history of value-based investing, relationship management excellence and competitive investment solutions that have stood the test of time.*

*Throughout its history, the firm has not only played a key role in defining the asset management industry, it has also evolved with client needs and the industry.*

As of September 30, 2018

Assets
<b>Amundi Asset Management Global Assets Under Management:</b>
\$1,713.42 billion
<b>Amundi Pioneer Asset Management US Assets Under Management:</b>
\$89.30 billion
<b>Amundi Pioneer Institutional Asset Management, Inc. Assets Under Management:</b>
\$28.71 billion

## Commitment to the Institutional Market

Through our experienced investment professionals, disciplined process and consultative approach to relationship management, Amundi Pioneer Institutional Asset Management, Inc. provides sophisticated, client-centric investment solutions for institutional investors worldwide.

## A Global Institutional Presence

The Amundi Pioneer institutional network spans the globe. In addition to six specialized investment hubs in Boston, Dublin, London, Milan, Paris and Tokyo, we have dedicated institutional teams around the globe, who provide on-the-ground investment expertise, client solutions and relationship management tailored to the specific needs of local institutional investors.



## Sophisticated Investment Solutions with a Value-Based Approach

Headquartered in Boston, Amundi Pioneer's institutional office draws on the expertise of our tenured Investment team to offer a broad range of investment solutions. The firm's commitment to original, fundamental research, combined with our value-based approach, allow us to offer investment solutions to a broad range of institutional clients:

- Corporate pension plans
- Public pension plans
- Defined contribution plans
- Endowments and foundations
- Taft-Hartley plans
- Health care plans
- Insurance general account assets
- Sovereign wealth plans

## Contact Us

Amundi Pioneer Institutional Asset Management, Inc.  
60 State Street  
16th Floor  
Boston, Massachusetts 02109  
Telephone: 617-742-7825

## Strong, Innovative Investment Solutions

We offer a broad range of US, international, global, fixed income and equity solutions—including our suite of multi-sector strategies—to meet the sophisticated needs of institutional investors.

*Clients can count on us for the following types of institutional investment solutions:*

- Multi-Sector Fixed Income
- Multi-Sector Credit
- High Yield
- Short Duration
- Emerging Markets
- Customized Fixed Income
- Large Cap Growth
- Large Cap Value

## A Knowledge-Driven Investment Approach

Our investment approach has been tried and tested for over 90 years. Throughout this time, our experienced investment professionals have remained true to the four cornerstones of our investment approach:

- **Value-based approach:** The search for value, active risk taking and risk management are the pillars of our investment process.
- **High-quality research:** Our career analysts, specialized by sector and asset class, focus on understanding intrinsic asset value for clients.
- **Risk management:** The firm takes a holistic view of portfolios by leveraging quantitative tools and the insightful viewpoints of our seasoned Portfolio Management teams to determine which risks may be in the best interest of our clients.
- **Tenured portfolio managers:** Their knowledge of the markets, combined with our high-quality research, drives them to have strong yet informed views on where they believe it is best to invest and for how long.



## Commitment to Relationship Management Excellence

Our institutional relationship managers strive to foster long-term client relationships, putting the needs of our clients first and serving them by:

- **Personalized approach:** Creating a consultative approach customized to each client's unique investment needs
- **One point-of-contact:** Offering a singular point-of contact through a dedicated, experienced relationship manager
- **Access to managers:** Providing access to portfolio managers through conference calls and client meetings

**Visit our website at [us.amundipioneer.com](http://us.amundipioneer.com)**